Chief Development Officer (CDO)

JOB DESCRIPTION

The Opportunity

Are you a good steward? Is your enthusiasm for the Gospel infectious? Do you thrive on "making the ask?"

We are seeking a Chief Development Officer (CDO) with proven success in nonprofit fundraising and donor stewardship, capable of developing and orchestrating a plan including managing a portfolio of donors.

Your top priority will be cultivating and securing major gifts to fuel our growing ministry.

As a representative of Spoke Street, you will cast vision to people of great faith and affluence and ignite them to passion and action in support of our work.

Additionally, you will be responsible for designing, implementing, and directing a comprehensive fundraising plan that promotes engagement with our passionate donors at all levels.

If this sounds like you, let's talk.

About Spoke Street

Spoke Street is a growing apostolic media organization that invites the heart to listen by amplifying the voice of the Creator. We want to be known for building up and sending out prophetic voices in the Catholic content creation space. Spoke Street content is made available for radio broadcast through a partnership with Redeemer Radio and future affiliates.

Our work bears supernatural fruit when we lean into our charisms of: humble curiosity, filling the gaps when there is a need, honoring each person's journey, collaborating with others for maximum impact, and having the freedom to take risks. Our nonprofit 501c3 status allows us to invest in reaching people who aren't always likely to seek out Christian media. Learn more about us at SpokeStreet.com

Responsibilities:

- Reach all major gift goals.
- Work closely with and equip the CEO and team to establish strategic development plans.
- Contribute as a member of the leadership team ensuring the mission maintains direction and momentum.

- Maintain and strengthen relationships with the current portfolio of donors and research and cultivate new prospects.
- Research and compose grant proposals.
- Monitor campaign results and evaluate the efficacy of development initiatives.
- Keep abreast of innovation in the area of philanthropy and fundraising.
- Foster a culture of philanthropy that aligns with Spoke Street's core values.

Qualifications we're looking for:

- Humble, hungry, and smart.
- A passion for connecting people to people and people to mission.
- 3-5 years of fundraising experience at a nonprofit preferred.
- Excellent leadership and communication skills.
- A proactive self-starter who can manage multiple projects at once.
- Proven track record of success in fundraising.
- Experience using Donor Management software for maximum benefit.
- Comfortable utilizing tech. We're the "Slacking" (bonus points if you get it), Google Meet-ing, Google Suite kinda team.
- Some travel required.

We're also the praying kind; so spiritual conversations are commonplace. While we don't require you to be Catholic, most of our team members come from a spiritual background. As part of our leadership team, this person should be all in for the Kingdom- that includes growing in discipleship as well as authentic Christian community.

This is a full-time position preferably based in Northern Indiana but open to remote work for the ideal candidate.

Qualified candidates should submit their resume and cover letter, which articulates your passion for our mission, to cindy@spokestreet.com.

Salary and Benefits

At Spoke Street, we value our people and do our best to show it with competitive salary, flexible work schedules, and generous benefits including health, life, disability, and matching Simple IRA . We have a team of truly amazing people and a culture that affirms your growth and vocation.

SPOKE STREET
MEDIA